



# DOCKSIDE SHORE POWER FREQUENCY CONVERTER RENTAL PROGRAM

## Why rent a converter?

- The converters in your boat are being serviced
- You are having new converters installed, or you are upgrading your existing converters
- You have a European-built boat that only has transformers, and you need to have 50Hz power while here in the U.S.
- Your yacht is undergoing a refit, and you cannot stay on generator power

## Why rent from Ward's Marine Electric?

- Ward's Marine Electric uses top-of-the-line converters from A/Sea Power Systems
- An ABYC-certified marine electrician will connect the converter and verify correct operations
- On-call service technician in the event of a failure
- Extensive in-stock repair parts shorten any downtime

# Dockside Frequency Converter Rental Program

## Introductory Information

Thank you for inquiring about Ward's Marine Electric's new Dockside Converter Rental program. Following is some information regarding pricing and what will be included with your rental:

- All rental converters are manufactured by A/Sea Power Systems.
- The price for the rental includes delivery to the dock, within 30' of the shore power pedestal assigned to your vessel's slip.
- Disconnection and converter removal at the end of the rental period is also included in the rental price.
- Connection and disconnection is provided by a Ward's Marine Electric field service technician with ABYC Marine Electrician certification.
- The Ward's Marine Electric technician will work with the vessel's engineering crew to ensure safe, orderly transfer of power during connection and disconnection.
- All cabling and adapters to connect to the shore power pedestal, and to provide a connection point for the vessel's shore power cord will be provided by Ward's Marine Electric for the duration of the rental.
- In the event of a failure, a Ward's Marine Electric technician will be dispatched to resolve the fault and restore the converter to service.
- At this time, Ward's Marine Electric can offer a single 75kVA unit, or 150kVA service via two paralleled 75kVA units. Additional capacities will be available soon.

| Converter (kVA) |         |         |                 |         |
|-----------------|---------|---------|-----------------|---------|
| Pricing:        | 75      |         | 150 (2 x 75kVA) |         |
|                 | 2 WEEKS | MONTH   | 2 WEEKS         | MONTH   |
| Setup           | \$1,100 | \$1,100 | \$1,650         | \$1,650 |
| Rental          | \$3,000 | \$4,500 | \$5,250         | \$7,875 |
| Additional      |         |         |                 |         |
| Total           | \$4,100 | \$5,600 | \$6,900         | \$9,525 |

Please contact Jim Archard for any additional information you need regarding this new service from Ward's Marine Electric.

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