

# ST. KITTS insider

TRAVEL ADVISOR NEWSLETTER | JUNE 2019



## SOAK IN THE SUMMER ON ST. KITTS

With summer fast approaching, there's no better time to plan a family vacation for your clients. The St. Kitts Marriott lets kids stay free — regardless of their age — if they use existing bedding. The Ocean Terrace Inn has some tasty incentives — a complimentary West Indian buffet for kids under 11 that are accompanied by an adult, and free board for children under 16. Timothy Beach and Sugar Bay let children 18 and under stay free in their parents' rooms, and the Park Hyatt offers a complimentary Kids Club, complete with toys, outdoor activities, cultural classes, and more.



## DISCOVERY ON LAND AND SEA

Are your clients looking for a family-friendly adventure? Point them towards Discovery Dolphin. Located at the Bird Rock Beach Hotel, this local business offers various packages that let patrons swim with dolphins. To learn more, visit [dolphindiscovery.com/saint-kitts](http://dolphindiscovery.com/saint-kitts)

For some dry-land fun, have your clients visit The Chocolate Factory. Built in Port Zante, this state-of-the-art facility teaches visitors about the art of chocolate making, and lets them prepare their own.

Afterwards, take your clients on a trip through time, and let them explore St. Kitts' history. Formerly owned by Thomas Jefferson's ancestors, Romney Manor is an old plantation that's home to Caribelle Batik and the famed Botanical Gardens. Alternatively, you can travel in time along the St. Kitts Scenic Railway. Built in the early 20th century as a means to transport sugar cane, this narrow-gauge railroad crisscrosses the island, offering riders three hours of beautiful, uninterrupted views. All aboard — "the oldest railway in the West Indies" is sure to please.



## MAKE IT A 'SUNSATIONAL' SUMMER

Savings are never a bad thing, and from now until August 31, your clients can get more. Book during our Summer Sunsation promotion to take advantage of reduced hotel rates, and receive a Value Card for discounted rates at gift shops, sightseeing tours, and other venues across the island. Spare your clients some spending: All you have to do is book through your favorite operator or hotel.



## SAVOR OUR ISLAND'S FLAVORS

Save the date — and your appetite — for the 5th annual St. Kitts-Nevis Restaurant Week. From July 18-28, participating restaurants will prepare prix fixe menus, special dishes, and cocktails, all incorporating this year's theme ingredient — coconut. And for the first time, we'll be hosting a celebrity chef! Known for introducing authentic Tuscan cuisine to New York City, Pino Luongo will prepare a trio of meals from July 21-24, combining fine Italian cuisine with local flair.



## MORE FLIGHTS TO ST. KITTS



Are your clients planning a summer getaway? Send them to St. Kitts, thanks to American Airlines' new, nonstop service from Dallas-Fort Worth. Beginning May 25, the airline will operate flights every Saturday until August 17. The route is the latest to St. Kitts, joining American's daily service out of Miami and weekly service from New York (JFK) and Charlotte, and Delta Air Lines' weekly service from Atlanta and JFK. United Airlines will resume Saturday service to the island on December 21, and will open a midweek route on January 15, 2020 — perfect for clients looking to book early for the winter.

If your clients are looking for a VIP experience, you've come to the right place. St. Kitts is home to the Kayan Jet Terminal, the first private hub in the Caribbean. Open to both commercial and private service, this standalone structure offers luggage pickup, customs clearance, and other services geared toward the discerning traveler. Kayan Jet is commissionable — book today!

## TIME WELL SPENT

We love treating our agents well; we're happy to announce that we rewarded our Destination Specialists nearly \$5,000 in our first quarter! St. Kitts values your support and wants to reward you with additional commissions. If you have not become a Destination Specialist, you can do so by logging on to Travel Agent University and completing a special course. Once you earn your title, you'll be ready to earn some cash — just remember to log your bookings at [stkittsexpert.com/rewards](http://stkittsexpert.com/rewards) and check our website for new incentives.

Finally, congratulations to our monthly random \$75 draw winners:

• **January:** J. Kavanaugh    • **February:** L. Passard    • **March:** M. Czernek



Congratulations to our Most Productive Agent, J. DuBerry (left); we hope you enjoy your \$400 bonus!

### For additional information contact:

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