

## VISIONARIES IN REAL ESTATE & FINANCE

Dorene C. Dominguez  
Les Hiscoe  
Christopher C. Martin  
Paul Scialla  
&

## LOS ANGELES

**VISIONARY OF THE YEAR**  
Steven F. Udvar-Hazy

## A NEW BEGINNING FOR MESA VISTA RANCH

by T. Boone Pickens

## SECOND HOMES

Western Mexico—from La Paz to Riviera Nayarit—is teeming with residential developments including One&Only's first foray

## THE 2018 NEXTGEN 10

PLUS:  
NYCEDC President & CEO James Patchett, innovative offices, notable new developments, the newest from the Contra and Wildair team, & more



### Visionary of the Year

## CHARLES S. COHEN

The real estate mogul and cinephile continues to expand his portfolio, adding hotels, wine, and men's fashion to his design-driven collection of luxury brands



## Quivira Golf Club and Residences Cabo San Lucas, Baja California, Mexico

Copala Condos and Residences  
Starting at \$350,000  
Coronado Single-Story Homes  
Starting at \$1.5M  
Montecristo Residences—Tuscan Style  
Private Villas—starting at \$1.5M

Home to more than 160 golf courses—the majority of which are blessed with spectacular views—Mexico, much like Hawaii, consistently remains a go-to destination for U.S. golfers. Nowhere is the evidence of golf's resurgence in Mexico more obvious than in Mexico City, where the PGA Tour World Golf Championship was held in March 2018.

Many miles from Mexico City but just south of La Paz, Quivira Golf Club and Residences sits at the southernmost tip of Baja California on a three-mile stretch of secluded beach within the

private development of Quivira Los Cabos.

The vision of Ernesto Coppel—Mexico's 2004 Entrepreneur of the Year and current President of Consejo Nacional Empresarial Turístico (CNET)—Quivira is an 1,850-acre master-planned community that houses four resorts and five options for residence—from two-bedroom condominiums to 7,300-sq.-ft. private homes.

Also on the property is Pueblo Bonito, a 201-room resort that allows guests access to the Armonia Spa—named among the three "Best Spas in Mexico and Central America" by *Condé Nast Traveler*. Rounding out the acreage is the award-winning Quivira Golf Club, spotlighted by a Jack Nicklaus-designed course. The Jack Nicklaus Signature Design course was voted "2014 Best New International Course" by *Golf Magazine* and "One of the World's 100 Great Golf Courses in the World" by *Golf Digest*.

At the course's peak, players find themselves hundreds of feet above the Baja Peninsula, tee-

ing off against a spectacular backdrop of sheer granite cliffs and windswept dunes. Location aside, the Par-4 5th (with a semi-blind green) and Par-5 12th (the longest hole with a hidden green) present a tremendous challenge to even the most skilled amateurs.

Benefits of residence within Quivira extend geographically. The property is just ten minutes from eclectic Downtown Cabo San Lucas, and residential membership comes with unique "Q" life customized experiences ranging from art walks in town, daylong trips at sea, and private wine tastings.

[quiviraloscabos.com](http://quiviraloscabos.com)