

Fess Parker[®]

WINERY & VINEYARD



Harvest 2020 was kicked off in mid-August with Parker West Pinot Noir that is set to go into Fessivity sparkling wines!

Photo by Tyler Eck – Associate Winemaker



Recent Press ♦ The World of Parker
Notes from the Head Winemaker ♦ Wine Club

Recent Press & What's New

Antonio Galloni
presents

vinous

- 95pts – Pinot Noir, Sanford & Benedict Vineyard "1971", Sta. Rita Hills, 2018
- 95pts – Chardonnay, Parker West, Sta. Rita Hills, 2018
- 94pts – Pinot Noir, Clone 115, Sta. Rita Hills, 2018
- 94pts – Pinot Noir, Fiddlestix Vineyard, Sta. Rita Hills, 2018 **IN THIS SHIPMENT**
- 94pts – Pinot Noir, Older Barrel, Sta. Rita Hills, 2018
- 94pts – Chardonnay, Ashley's, Sta. Rita Hills, 2018
- 94pts – Syrah, Rodney's Vineyard, Santa Barbara County, 2017

JEB DUNNUCK

- 94pts – Pinot Noir, Clone 115, Sta. Rita Hills, 2018
- 94pts – Pinot Noir, Sanford & Benedict Vineyard "1971", Sta. Rita Hills, 2018
- 93pts – Chardonnay, Sanford & Benedict Vineyard, Sta. Rita Hills, 2018
- 93pts – Chardonnay, Sierra Madre Vineyard, Santa Maria Valley, 2018
- 93pts – Pinot Noir, Ashley's, Sta. Rita Hills, 2018
- 93pts – Pinot Noir, Sanford & Benedict Vineyard, Sta. Rita Hills, 2018 **IN THIS SHIPMENT**
- 92pts – Chardonnay, Parker West, Sta. Rita Hills, 2018
- 92pts – Pinot Noir, Bien Nacido Vineyard, Santa Maria Valley, 2018
- 92pts – Pinot Noir, Fiddlestix Vineyard, Sta. Rita Hills, 2018 **IN THIS SHIPMENT**

WINE ENTHUSIAST MAGAZINE

- 91 points / Editors' Choice – Pinot Noir, Sta. Rita Hills, 2018
- 90pts – Syrah, Rodney's Vineyard, Santa Barbara County, 2017

Wine Spectator

- 91pts – Chardonnay, Bien Nacido Vineyard, Santa Maria Valley, 2018 **IN THIS SHIPMENT**

- 93+pts – Chardonnay, Bien Nacido Vineyard, Santa Maria Valley, 2018 **IN THIS SHIPMENT**
- 93pts – Pinot Noir, Ashley's, Sta. Rita Hills, 2018
- 93pts – Pinot Noir, Bien Nacido Vineyard, Santa Maria Valley, 2018
- 93pts – Chardonnay, Sierra Madre Vineyard, Santa Maria Valley, 2018
- 92pts – Pinot Noir, Parker West, Sta. Rita Hills, 2018 **IN THIS SHIPMENT**
- 91pts – Pinot Noir, Sta. Rita Hills, 2018

- 92pts – Pinot Noir, Older Barrel, Sta. Rita Hills, 2018
- 92pts – Pinot Noir, Pommard Clone, Sta. Rita Hills, 2018
- 91pts – Chardonnay, Ashley's, Sta. Rita Hills, 2018
- 91pts – Chardonnay, Bien Nacido Vineyard, Santa Maria Valley, 2018 **IN THIS SHIPMENT**
- 91pts – Pinot Noir, Parker West, Sta. Rita Hills, 2018 **IN THIS SHIPMENT**
- 91pts – Pinot Noir, Sta. Rita Hills, 2018
- 90pts – Viognier, Rodney's Vineyard, Santa Barbara County, 2018
- 90pts – Dry Riesling, Rodney's Vineyard, Santa Barbara County, 2019
- 90pts – Syrah, Rodney's Vineyard, Santa Barbara County, 2017

Wine & Spirits

- 92pts – Chardonnay, Bien Nacido Vineyard, Santa Maria Valley, 2018 **IN THIS SHIPMENT**
- 92pts – Chardonnay, Ashley's, Sta. Rita Hills, 2018
- 92pts – Chardonnay, Sanford & Benedict Vineyard, Sta. Rita Hills, 2018
- 91pts – Chardonnay, Parker West, Sta. Rita Hills, 2018

The World of Parker

It's an understatement to say that 2020 has been a difficult year, full of uncertainty, fear and sadness. Therefore, it's reassuring when something like harvest commences, with its seasonal rhythm, routines, and always the hope of an exceptional vintage. Blair, Tyler and the entire cellar crew have been working hard to make the most of what Mother Nature has provided this year.

We want to take this opportunity to thank you, most sincerely, for supporting us through this difficult time with your continued membership in the Fess Parker Wine Club. It has played an important role in enabling us to keep our team employed, insured and productive. That is no small thing for a family-run business, especially during a pandemic!

While our planned remodel of the tasting room has been pushed back, there is progress to report at the Wine Country Inn. In addition to updates to the rooms and public spaces, Luca Crestinelli and his team from SY Kitchen have opened Nella Bar & Kitchen (in the space formerly occupied by The Bear and Star) and it's a great addition to the food scene in Los Olivos. There's plenty of outdoor seating and

the vibe is very upbeat! We hope you'll be able to visit soon.

We send our best wishes for continued good health and look forward to 2021 and the hope that we will all be able to gather as a group to enjoy some wine, food and comradery!

Stay safe!

*Eli, Ashley
& Tim*



Fess's granddaughter, Greer Shull, working the 2020 Harvest



The winery team working the sorting table



Greer Shull driving a forklift

Head Winemaker

WOW! What an unprecedented year! First the virus, then lightning strikes and forest fires, followed by record-setting temperatures and more fires across the west. As we look to the north, I am deeply saddened by the loss of lives, land and grapes tainted by smoke. We are lucky in Santa Barbara County to be protected by the ocean and its marine influences. As I sit here writing this, the last of the Pinot Noir is coming into the winery along with Viognier, Chardonnay and Riesling. The Pinot Noir and Chardonnay for the Fessivity sparkling wine program was picked before the heat and fires, and has been tucked away in French oak barrels for aging. The red Rhône varietals like Syrah, Grenache and Mourvèdre are continuing to ripen and will be ready to harvest in the next couple of weeks. I hope to see these fires dissipate and harvest march on!



Blair Fox

On a more positive note, the newly redesigned winery is working out to be a blessing! The concrete tanks, new catwalks and layout has really raised the bar for quality winemaking out of this facility. It is also much easier to clean at the end of a long day! Hopefully I will be able to show it to you in the near future!

I better get back out and join my team on the sorting table! As always, it is a pleasure making wine for your enjoyment and from all of us here at Fess Parker...

Cheers!

Blair Fox, Head Winemaker

THE INNSIDE SCOOP

Fess Parker
WINE COUNTRY INN
LOS OLIVOS, CA

Nella
KITCHEN & BAR

Welcome:
NELLA KITCHEN & BAR

From the hospitality team behind S.Y. Kitchen, we're thrilled to welcome Nella Kitchen & Bar as the new restaurant serving guests at the Inn, visitors to Los Olivos, and valley locals.

Located inside the Fess Parker Wine Country Inn, the new venture – headed by executive chef and owner / partner Luca Crestanelli – offers daytime dining via "The Farm & Cheese Bar" with a lengthy cheese list and a curated charcuterie plate.

A wine list featuring both local and world wines, will join craft and classic cocktail variations from the team known for refined-yet-comforting, farm-fresh fare and drinks, with an aptitude for creating inviting experiences.

Follow the journey on Instagram @nellakitchenbar.

Available Now



Prices subject to change. All of the wines listed below are available through our website at www.fessparker.com

or for you traditionalists out there, through our tasting room at 800-841-1104.

Shipping is available to the following states only:

AK, AZ, CA, CO, CT, DC, FL, GA, HI, IL, IN, IA, KS, MD, ME, MI, MN, MO, NC, NE, NH, NJ, NV, NY, NM, ND, OH, OR, SC, TN, TX, VA, VT, WA, WI, WV and WY

	RETAIL Bottle/Case	WINE CLUB Bottle/Case
2018 CHARDONNAY "Santa Barbara County".....	\$19 / \$205.20.....	\$15.20 / \$182.40
2017 CHARDONNAY "Ashley's"	\$40 / \$432.00.....	\$32.00 / \$384.00
2017 CHARDONNAY "Bien Nacido Vineyard".....	\$40 / \$432.00.....	\$32.00 / \$384.00
2017 CHARDONNAY "Sierra Madre Vineyard".....	\$40 / \$432.00.....	\$32.00 / \$384.00
2017 CHARDONNAY "Sanford & Benedict".....	\$40 / \$432.00.....	\$32.00 / \$384.00
2018 CHARDONNAY "Parker West Vineyard".....	\$40 / \$432.00.....	\$32.00 / \$384.00
2017 DRY RIESLING "Rodney's Vineyard".....	\$25 / \$270.00.....	\$20.00 / \$240.00
2018 RIESLING "Santa Barbara County".....	\$15 / \$162.00.....	\$12.00 / \$144.00
2017 MARCELLA'S "Santa Barbara County".....	\$20 / \$216.00.....	\$16.00 / \$192.00
2018 VIOGNIER "Santa Barbara County".....	\$28 / \$302.40.....	\$22.40 / \$268.80
2017 VIOGNIER "Rodney's Vineyard".....	\$37 / \$399.60.....	\$29.60 / \$355.20
2018 PINOT NOIR "Sta. Rita Hills"	\$30 / \$324.00.....	\$24.00 / \$288.00
2017 PINOT NOIR "Ashley's"		SOLD OUT
2017 PINOT NOIR "Bien Nacido Vineyard".....	\$60 / \$648.00.....	\$48.00 / \$576.00
2018 PINOT NOIR "Clone 115"	\$60 / \$648.00.....	\$48.00 / \$576.00
2017 PINOT NOIR "Fiddlestix".....	\$60 / \$648.00.....	\$48.00 / \$576.00
2017 PINOT NOIR "Older Barrel"	\$60 / \$648.00.....	\$48.00 / \$576.00
2017 PINOT NOIR "Parker West Vineyard".....	\$60 / \$648.00.....	\$48.00 / \$576.00
2017 PINOT NOIR "Pommard Clone"	\$60 / \$648.00.....	\$48.00 / \$576.00
2017 PINOT NOIR "Sanford & Benedict Vineyard".....	\$60 / \$648.00.....	\$48.00 / \$576.00
2018 SYRAH "Santa Barbara County"	\$30 / \$324.00.....	\$24.00 / \$288.00
2017 SYRAH "Rodney's Vineyard".....	\$54 / \$583.20.....	\$43.20 / \$518.40
2018 "THE BIG EASY".....	\$35 / \$378.00.....	\$28.00 / \$336.00
2017 CROCKETT "Rodney's Vineyard".....		SOLD OUT
FRONTIER RED "Lot 201".....	\$15 / \$162.00.....	\$12.00 / \$144.00
TRADITIONS "Port style wine" (500mL)	\$24 / \$259.20.....	\$19.20 / \$230.40
2009 FINALE "Sauternes style" (375mL)	\$30 / \$324.00.....	\$24.00 / \$288.00



ATTENTION! Not home during the day to sign for packages or don't have an alternate location to ship to? There are now over 8000 Walgreens locations that will accept FedEx packages for customers. Check with your local Walgreens to see if they are participating in this service or search for a convenient location using the Walgreens website. Then give us a call and we will update your shipping address. www.walgreens.com/topic/promotion/fedex.jsp

In this Shipment

FALL 2020 Wine Club

➤ BONUS BOTTLE ◀

We are sending this bonus bottle to you at no charge as a "Thank you!" to all of our loyal wine club members. Happy Holidays!

CHARTER CLUB

1 Red + 1 White

Chardonnay,

Bien Nacido Vineyard, 2018 - \$40

Pinot Noir,

Fiddlestix Vineyard, 2018 - \$60

BONUS BOTTLE

Retail Price: \$100 • Club Price: \$75

HERITAGE WHITE CLUB

2 Whites

Chardonnay,

Bien Nacido Vineyard, 2018 - \$40

Chardonnay,

Sierra Madre Vineyard, 2019 - \$40

BONUS BOTTLE

Retail Price: \$80 • Club Price: \$60

HERITAGE RED CLUB

2 Reds

Pinot Noir,

Fiddlestix Vineyard, 2018 - \$60

Pinot Noir,

Sanford & Benedict Vineyard, 2018 - \$60

BONUS BOTTLE

Retail Price: \$120 • Club Price: \$90

AUTOGRAPH CLUB

2 Reds + 2 Whites

Chardonnay,

Bien Nacido Vineyard, 2018 - \$40

Chardonnay,

Sierra Madre Vineyard, 2019 - \$40

Pinot Noir,

Fiddlestix Vineyard, 2018 - \$60

Pinot Noir,

Sanford & Benedict Vineyard, 2018 - \$60

BONUS BOTTLE

Retail Price: \$200 • Club Price: \$150

PARKER'S PINOT CLUB

6 Pinots

Pinot Noir,

Fiddlestix Vineyard, 2018 - \$60

Pinot Noir,

Sanford & Benedict Vineyard, 2018 - \$60

Pinot Noir,

Parker West, 2018 - \$60

BONUS BOTTLE

Retail Price: \$360 • Club Price: \$270

2018 Parker West Vineyard

Pinot Noir

Sta. Rita Hills

92 pts - *Vinous*

91 pts - *Jeb Dunnuck*

Vineyard Source: 100% from Parker West Vineyard located in the Sta. Rita Hills appellation

Blocks: 2 & 3

Clone Selection: Pommard, 115, 777

Composition: 100% Pinot Noir

Harvest Date: 9/20/18

Harvest Brix: 22.7 - 23.5

Barrel Aging: Aged 17 months in 100% French oak, of which 43% is new

Cooperage: Mercurey, Gillet, Ermitage

Alcohol: 13.7% alcohol by volume

pH: 3.62

T.A.: 0.543g/100ml

Production: 667 cases

Color:	Black	Asian	Nutmeg
Ruby garnet	raspberry	spice	Earth
Aromas:	Cigar	Flavors:	Cranberry
Red cherry	box	Black cherry	Sage
Black	Sandalwood	Red plum	
plum	Vanilla	Clove	

2018 Sanford & Benedict Vineyard

Pinot Noir

Sta. Rita Hills

93 pts -

Jeb Dunnuck

Vineyard Source: 100% from Sanford & Benedict Vineyard located in the Sta. Rita Hills appellation

Blocks: 9C & 9A

Composition: 100% Pinot Noir

Harvest Date: 9/11/18 - 9/27/18

Harvest Brix: 24.7 - 24.8

Barrel Aging: Aged 17 months in 100% French oak, of which 40% is new

Cooperage: Mercurey

Alcohol: 14.2% alcohol by volume

pH: 3.52

T.A.: 0.562g/100ml

Production: 367 cases

Color:	Wild	Sage	Raspberry
Garnet	strawberry	Fennel	Red plum
Aromas:	Flinty	Smoke	Grilled sage
Cherry	Nutmeg/	Flavors:	Toasted oak
Black	baking	Black cherry	Dark
raspberry	spices	Cranberry	chocolate

2019 Sierra Madre Vineyard

Chardonnay

Santa Maria Valley

Vineyard Source: 100% Sierra Madre Vineyard located in the Santa Maria Valley

Blocks: 208, 206C

Composition: 100% Chardonnay

Harvest Date: 10/10/19

Harvest Brix: 24.9

Barrel Aging: 100% barrel fermented and aged for 9 months in 33% new French oak

Cooperage: Boutes

Alcohol: 14.1% alcohol by volume

pH: 3.32

T.A.: 0.66g/100ml

Production: 149 cases

Color:	Cinnamon	Lemon cream	Mineral finish
Straw	Fennel	Graham	Creamy
Aromas:	Honey	cracker	mouthfeel
Citrus	Flavors:	Pie crust	
Baked pear	Green apple	Rich w/bright	
Red apple	Pear	acidity	

2018 Fiddlestix Vineyard

Pinot Noir

Sta. Rita Hills

94 pts - *Vinous*

92 pts - *Jeb Dunnuck*

Vineyard Source: 100% Fiddlestix Vineyard located in the Sta. Rita Hills appellation

Blocks: 3F, 5D, 4E, 3A, 4F

Clone Selection: 667, 777, 115, Pommard

Composition: 100% Pinot Noir

Harvest Date: 9/12 - 9/26/18

Harvest Brix: 24.6 - 26.2

Barrel Aging: Aged 17 months in 100% French oak, of which 40% is new

Cooperage: François Frères, Gillet, Ermitage

Alcohol: 14.2% alcohol by volume

pH: 3.54

T.A.: 0.559g/100ml

Production: 495 cases

Color:	Vanilla	Cola
Ruby garnet	Sandalwood	Vibrant acidity
Aromas:	Flavors:	Great structure
Black cherry	Black cherry	& balance
Spice	Cranberry	
Cigar box	Smoke	

2018 Bien Nacido Vineyard

Chardonnay

Santa Maria Valley

93+ pts – *Vinous*
92 pts – *Wine & Spirits*
91 pts – *Jeb Dunnuck*
91 pts – *Wine Spectator*

Vineyard Source: 100% Bien Nacido Vineyard
in the Santa Maria Valley

Blocks: M

Composition: 100% Chardonnay

Harvest Date: 10/24 – 10/29/18

Harvest Brix: 22.6–22.7

Barrel Aging: 100% barrel fermented and
aged for 8 months in 36%
new French oak

Cooperage: Boutes, Sirugue, Berthomieu

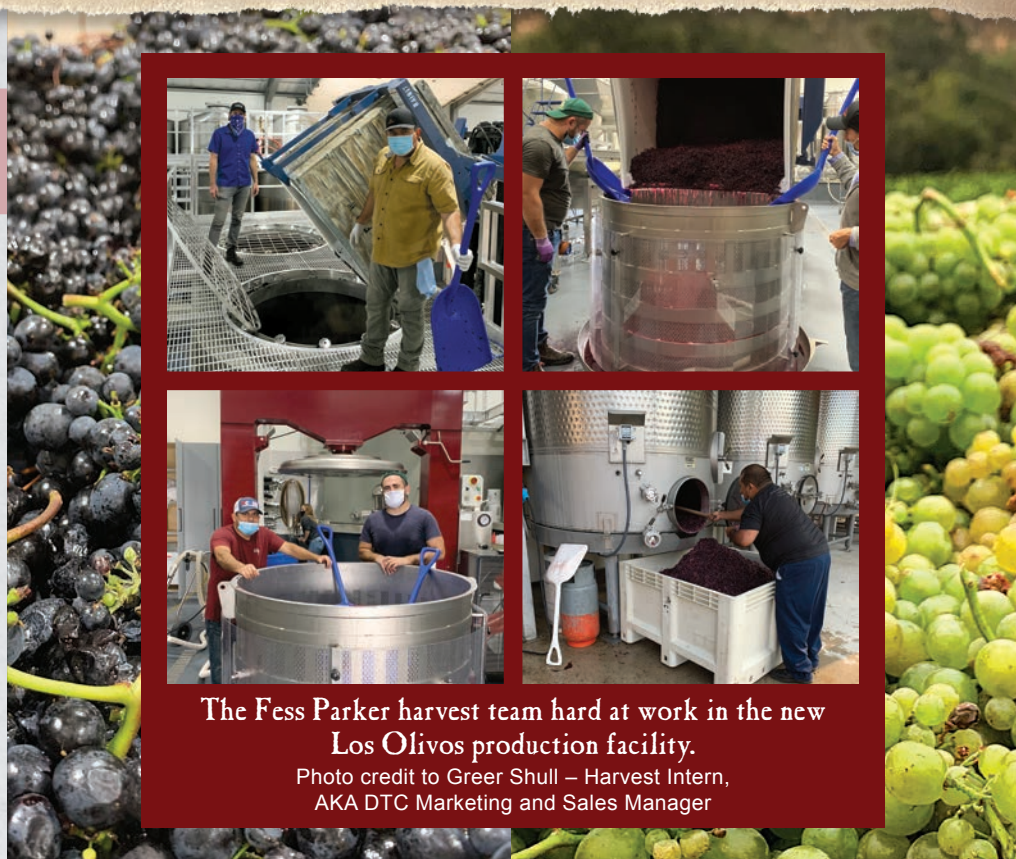
Alcohol: 14.1% alcohol by volume

pH: 3.28

T.A.: 0.619g/100ml

Production: 669 cases

Color:	Pie crust	Flavors:	Toasty oak
Golden straw	Vanilla	Citrus	Vanilla
Aromas:	Golden	Lemon	Pear
Citrus	apple	meringue	
Orange zest	Baking	Lemon cream	
Beeswax	spices	Golden apple	



The Fess Parker harvest team hard at work in the new
Los Olivos production facility.

Photo credit to Greer Shull – Harvest Intern,
AKA DTC Marketing and Sales Manager

Looking for the perfect gift this year?



In our quest to promote “drink American” for Thanksgiving, we are proud to offer holiday 3-pack specials. We think they’ll be the perfect combination for your Thanksgiving Day table. Arrives in a branded gift box, so it will also make the perfect host gift for the holidays.

Chardonnay,

Ashley's, 2017

93 points – *Wine Enthusiast*

93 points – *Jeb Dunnuck*

92 points – *Antonio Galloni's Vinous*

91 points – *Wine Spectator*

90 points – *Wine Advocate*

2016 Fesstivity Brut Rosé

92 points – *Wine Enthusiast*

91 points – *Antonio Galloni's Vinous*

90 points – *Jeb Dunnuck*

Pinot Noir,

Sanford & Benedict Vineyard, 2017

94 points – *Antonio Galloni's Vinous*

94 points – *Jeb Dunnuck*

93 points – *Wine Enthusiast*

93 points – *Wine Advocate*

91 points – *Wine Spectator*

90 points – *Wine & Spirits*

Holiday 3-Pack Special: \$110

Retail price: \$150

Keep an eye on our Specials page for this and other 3-packs for the holiday season: www.fessparker.com


Fess Parker[®]
WINERY & VINEYARD
P.O. Box 908 · 6200 Foxen Canyon Rd.
Los Olivos, California 93441

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Warning: Drinking distilled spirits,
beer, coolers, wine and other
alcoholic beverages during
pregnancy can cause birth defects.



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